



## Take Control of Your Fire and Life Safety Spend

Fire and life safety is trending in a costly way. This is based on new laws and regulations, harsher insurance requirements, and updating facilities from old to new. Many of these things are out of our control, but the level of savings your company can take advantage with your fire and life safety systems, is in your control.

### Perform More Work, Less Often

One of the best ways to save money on your fire life safety program is to consolidate the annual inspection schedules into the same month. The process is a best practice for facilities that have multiple scopes such as extinguisher, sprinkler, fire alarm, emergency lights, etc. This scheduling would bring two major benefits to your facilities; first there is an opportunity for up front cost savings. It is becoming more common that technicians are cross trained and have the ability to inspect numerous aspects of your systems. This reduces the amount of trips required to perform the inspections and in turn can reduce the cost of your inspection.

By doing the above, you can reduce business interruptions to your retail floors. Instead of having 3 or 4 different annual inspections completed across the year, there is potential to reduce your show floor interruption down to 1 inspection for all fire life safety services. For more information on consolidating inspection schedules feel free to contact [questions@api-nsg.us](mailto:questions@api-nsg.us).

### DIY Outside the Home

We live in a DIY world, and similar to saving money at home by doing things yourself, you can take the same cost saving method into your facilities. Per NFPA standards, there are numerous in-house inspections that must be performed on a weekly, monthly, and even quarterly basis, dependent on local jurisdiction. More and more customers on a national level are starting to take advantage of performing their own weekly fire pump runs, monthly extinguisher inspections, and monthly churn tests. By performing these inspections in-house, these companies are starting to save thousands of dollars on an annual basis by not paying a vendor to do these mandatory inspections. There is also the added benefit of knowing their systems better, and decreasing emergency costs by keeping them in check all year long. For more information, and training materials to educate your team, please reach out using the contact information at [questions@api-nsg.us](mailto:questions@api-nsg.us).

### Be Pro-active in the Repair and Maintenance of Your Systems

It is common practice to bring your car in for an oil change every 3,000 or so miles. Regular oil changes, along with the proactive repair / replacement of items like filters and belts, can help prevent costly repairs down the road. The same is true for your fire protection systems. Performing regular inspections and repairing deficiencies during or soon after the time of inspection can help prevent expensive repairs potentially done on an emergency basis later. Many times, fire protection is dealt with in a reactive way, but by implementing the strategy of repairing deficiencies in a timely fashion, companies can experience a substantial cost savings from year to year. One big box retail company saw savings as much as 17% from one year to the next simply by using the strategies outlined above. To learn more about cost savings you may be missing out on, please contact us at [questions@api-nsg.us](mailto:questions@api-nsg.us).